Smart Operating Room Solutions

Company Overview

Phase in Medical Direccion, 04.12.2013

S-CAPE. digital health care technologies



Key Facts

Benefits of Digital OR Solutions

Overview of S-CAPE Solutions

Q&A



S-CAPE delivers high quality digital OR integration solutions for more than 12 years

- Leading global provider focused <u>exclusively</u> on tailored digital OR solutions
- Custom solutions in 4,500 OR's in more than 1,000 hospitals
- Designed, constructed, and deployed from Germany

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- Global network of partners to ensure excellent customer care
- Collaboration with leading medical technology companies





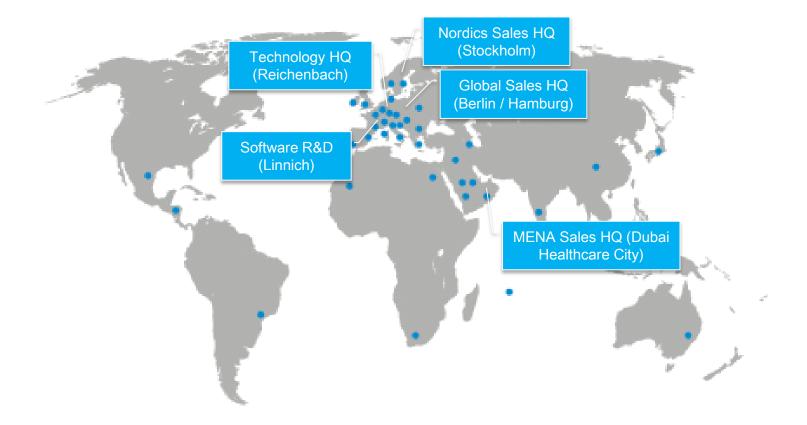
MAQUET

GETINGE GROUP



AGFA

Two R&D locations, three sales offices, and a strong global network of distribution and service partners



S-CAPE has true global reach from a strong European base. Our teams have successfully completed OR integration projects in over 40 countries



8 out of Top 10 hospitals in Germany are part of the active installed base of S-CAPE

1	Charité Universitäts- medizin Berlin	S.CAPE ≡
2	Klinikum der Ludwig- Maximilians-Universität	S.CAPEΞ
3	Universitätsklinikum Carl Gustav Carus	S.CAPE ≡
4	Universitätsklinikum Freiburg	S.CAPE ≡
5	Universitätsklinikum Heidelberg	S.CAPEΞ
6	Klinikum rechts der Isar der TU München	
7	Klinikum der Joh. Wolfg. Goethe-Universität	S.CAPE ≡
8	Universitätsmedizin d. J. Gutenberg-Univ. Mainz	S.CAPEΞ
9	Universitätsklinikum Hamburg-Eppendorf	
10	Universitätsklinikum Bonn	S.CAPEΞ
11	Universitätsklinikum Erlangen	S.CAPE ≡
12	Universitätsklinikum Würzburg	S.CAPEΞ
13	UK* Schleswig-Holstein, Campus Lübeck	S.CAPE Ξ

4	Universitätsmedizin Göttingen	S.CAPEΞ
15	Universitätsklinikum Aachen	S.CAPE ≡
16	Universitätsklinikum Tübingen	S.CAPEΞ
7	Universitätsklinikum Gießen und Marburg	S.CAPE ≡
18	Uniklinik Köln	S.CAPEΞ
19	Universitätsklinikum des Saarlandes	
20	Klinikum Augsburg	
21	Universitätsklinikum Münster	S.CAPE ≡
22	Universitätsklinikum Düsseldorf	S.CAPEΞ
23	Universitätsklinikum Jena	S.CAPE ≡
24	Universitätsklinikum Ulm	S.CAPEΞ
25	Universitätsklinikum Leipzig	S.CAPEΞ
23 24 25	Universitätsklinikum Jena Universitätsklinikum Ulm Universitätsklinikum	S.CAPE≡

- German hospital care possesses strong reputation in the world
- 21 of Top 25 Hospitals in Germany, are longstanding S-CAPE clients
- Co-development of solutions with leading healthcare practitioners



S-CAPE's references comprise several of Europe's most reputable hospitals

 Charité - Universitätsmedizin Berlin 102 medical consoles installed Founded 300 years ago 3200 beds (Largest Clinic in Europe) Home to several Nobel Prize winners #1 Germany (Overall); #1 in Orthopedics 	 Asklepios Klinik Barmbek, Hamburg 14 medical consoles installed More than 2000 beds #5 world's best hospital for medical tourists
 Karolinska Hospital, Sweden 8 medical consoles installed 1600 beds #5 medical hospital in Europe #20 medical hospital in the World 	 Klinik Hirslanden, Zurich 8 medical consoles installed 259 beds one of the most exclusive private hospitals in Switzerland
 Deutsches Herzzentrum Berlin 6 medical consoles installed 162 beds Largest organ transplantation center in Germany 	 Acibadem Hospital, Turkey 20 medical consoles installed 1900 beds Largest private hospital chain in Turkey





Key Facts

Benefits of Digital OR Solutions

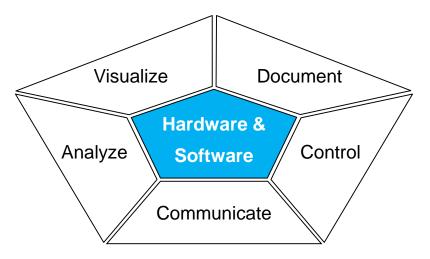
Overview of S-CAPE Solutions

Q&A



What is a smart OR integration solution?

A central platform in the OR that is used to:



... information from video, imaging and other data sources in and out of OR ... by means of partial or full integration with:

- Patient Record Information Systems (Patient Record and Imaging)
 - Medical Devices
 - Recording and Streaming Devices
 - Room Equipment



What are the benefits of integrated operating rooms?

• OR integration solutions improve:

- Surgical team productivity
- Patient safety
- These benefits are enabled by optimizing the use of:
 - <u>Space</u> in the often cluttered OR
 - <u>Information</u> previously not available or not productively used during the perioperative cycle
 - <u>Expertise</u> of highly valuable staff members
 - <u>Time</u> to prepare , execute, document procedures



Win back working <u>space</u> in the OR

- Challenge: Bulky equipment in working area reduces team productivity
 - Medical equipment overload from old and new devices in the OR
 - Clutter slows staff down and introduces patient risks



- Solution: Digital OR integration gives control back to the surgical team
 - Single customizable control interface close to the working area
 - External displays that comfortably fit workflow
 - Visualize in any combination via connections that don't get in the way



Make the right information available at the right time

- Challenge: No real-time access to important data can affect outcomes
 - Physical transfer of data from other departments is inefficient
 - Important data are not in front of clinicians' eyes when needed



- Solution: Make important clinical data readily available at point of care
 - Give clinicians easy access to key data sources in and out of the OR
 - Adapt visualization of clinical data to surgical workflow
 - Retain previously unavailable data for future use



Enable <u>communication</u> to improve efficiency

- Challenge: Shortage of experienced surgical and nursing staff
 - Difficult to use expertise of senior clinicians in daily crucial situations
 - Need to better utilize non-sterile staff to improve efficiency



- Make handovers in procedures more seamless
- Enable participation of remote staff
- Create training and learning opportunities
- Enable staff cross-utilization among several active ORs



Free up more time for patient care

- Challenge: Low OR capacity utilization in the face of increasing number of procedures
 - Long idle time between procedures reduces capacity utilization
 - Documentation processes are error-prone and time-consuming



- Solution: Enable intuitive documentation solutions to reduce complexity
 - Digitize processes to reduce human error
 - Document in-operatively without complexity
 - Reduce wasted time on finding right clinical data when case editing
 - Annotate and submit to relevant sources without hassle





Key Facts

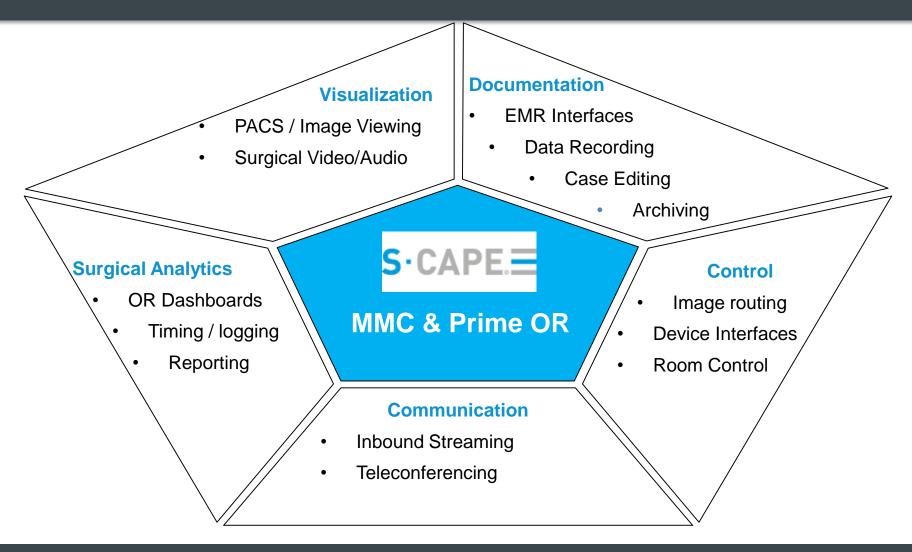
Benefits of Digital OR Solutions

Overview of S-CAPE Solutions

Q&A



S-CAPE provides OR integration through modular hardware and software solutions: Medical Multiconsole (MMC) and Prime OR

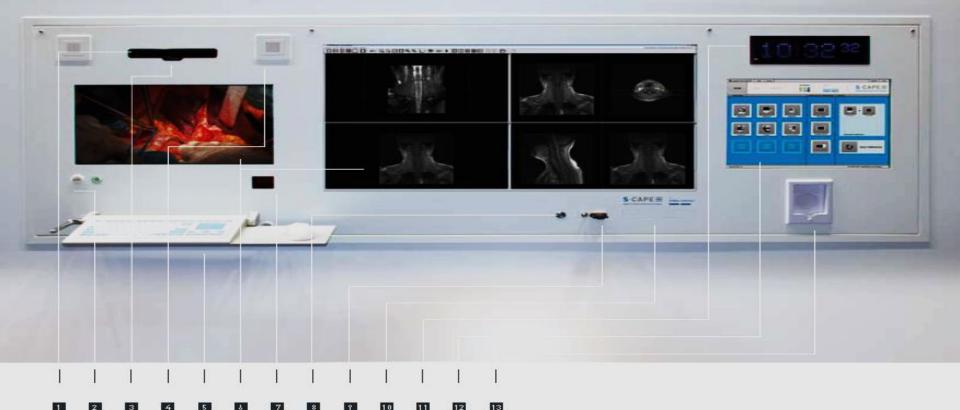




S-CAPE MEDICAL MULTICONSOLE: Customizable Command & Control Platform for Your Digital OR

- Medical Multiconsole (MMC)
 - Key functions
 - Access to PACS, HIS, RIS or any other information system
 - Immediate access to external data sources
 - Management of surgical video, data and room fixtures
 - Consumable tracking
 - Benefits
 - Highest quality made in Germany
 - Customizable and configurable in look and functionality
 - Integrated into the wall of the operating room
 - Easy to sterilize, robust housing
 - Any display size or technology available (.FHD, UHD, 4K, LED, 3D)





- 1 microphone
- IP 65 USB 3.0 super speed
- 3 HD camera
- 🖪 🛛 IP 65 stereo speaker
- IP 67 keyboard and mouse
- full HD DICOM
 preset displays
- barcode scanner

- manual switch buttons
- external video connections
- additional patch bays
 (upgrade function)
- display for clock,
 temperature, timer
- touch screen
 (video routing software)
- 13 iPod / iPad docking station

- Remote triggering of video recording via endoscope and wireless foot switch
- Redundant solutions for high availability and system uptime
- RS 232-control of 3rd party systems

Sample S-CAPE MMC Configurations





KIS / PACS / Video / Orthopedic / Four Boom Monitors



Multi Touch / Brainlab Navigation Software



PACS / KIS/ Full Glas OR Console



PRIME: Customizable Software Platform to Improve Your Workflow

• PRIME

– Key functions

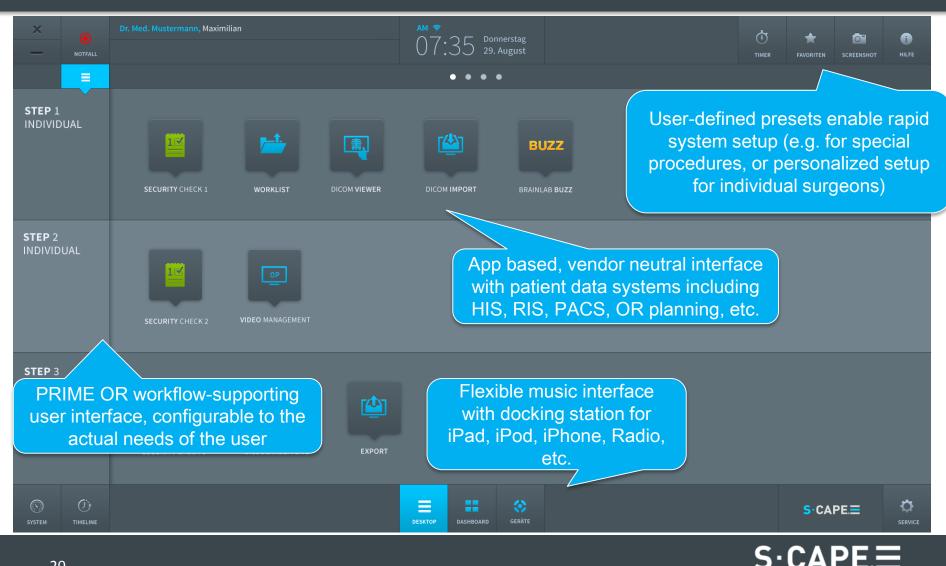
- Bi-directional integration with health record and PACS databases
- Recording, capturing and annotation of procedures
- Live streaming
- Telesurgery communication
- Perioperative dashboards and analytics

- Benefits

- Single platform to manage key aspects of intraoperative workflow
- Modular functionality tailored to today's needs
- Customizable user interface
- Designed for ease of use within the OR



PRIME OR Main Interface



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Patient Safety Checklist (WHO Standard)

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LOG IN		WITH AT LEAST <u>NURSE</u> AND <u>ANAESTHETIST</u>					
		> Has the patient confirmed his/her identity, site, procedur	e, and consent?	Yes			
		> Is the site marked?		Yes 🧭	• Not applicable		
		> Difficult airway or aspiration risk?		No O	Yes, and equipmen	t/assistance availabl	le
		Pre-, in-, and post procedural customizable safety checklists					
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Documentation Solutions

• "Oasis": Surgical Documentation System

 Capturing, and editing real-time data during procedures to intuitively document and enrich patient records, as well as enable information for education and research

• Key Benefits

- Connectivity to any drive (DVD, USB) or database (PACS, HIS)
- Quick data capturing built into workflow
- Advanced image editing and annotation capabilities
- Long-term OR-centered vendor neutral archiving outside HIS/PACS
- Intelligent tagging of recorded segments for quick future access



HIS and PACS Integration – Retrieving Patient List

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	123453625	Lung Surgery	22.08.2011	Musterme	eyer, Eva		17.11.1986		Lorem Ipsum dolores s	et dilemane sindug	eregt das dufisi	лу
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Communication Solutions

• "Magellan": Surgical Communication System

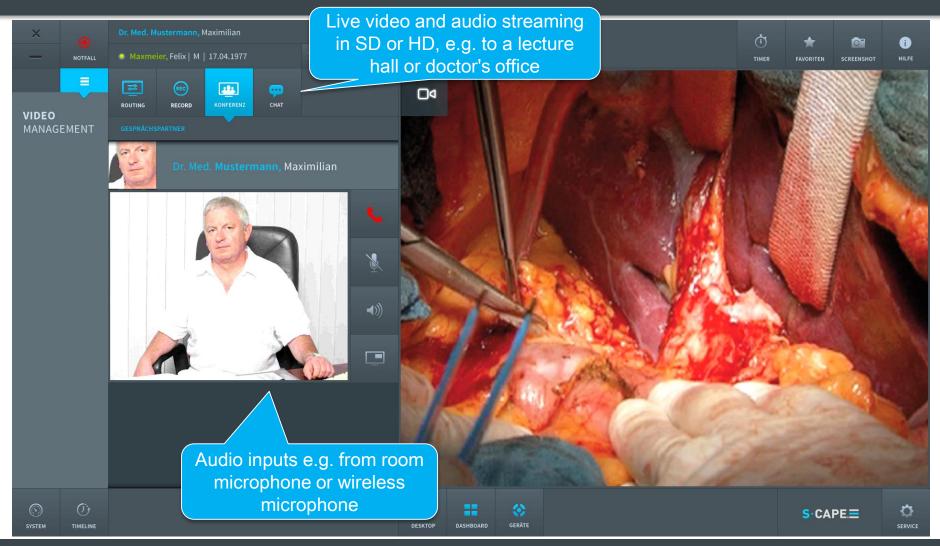
 Transmitting real-time surgical video, audio, or clinical parameter data to one or more sources outside the OR for the purpose of telesurgery, OR bloc communications, training, presentations

• Key Benefits

- Ability to get 2nd opinion during a live procedure
- Communication of non-sterile staff across operating rooms
- Observation ability by connecting all ORs in bloc in a unified view
- High-grade image quality and low latency



HD Streaming and Video Conferencing





Intelligent Surgical Effiency Solutions

• "Sentinel": Surgical Analytics Solution

- Aggregation of key clinical content and its intelligent visualization in the form workflow- and specialty-tailored operative dashboards to enhance productivity and patient safety
- Time stamping of key events and actions during procedures, and intelligent post-operative reporting of key efficiency metrics
- Digital implementation of WHO-certified patient safety checklists
- Key Benefits
 - Fully customizable to workflow and type of surgical procedure
 - Stricter compliance with patient safety protocols
 - Reduced adverse patient outcomes
 - Ability to aggregate and analyze cumulative data over multiple procedures to improve surgical bloc efficiency



Interactive Timeline

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≡			
STEP 1 INDIVIDUAL			
STEP 2 INDIVIDUAL STEP 3 INDIVIDUAL	Live interactive timeline to facilitate, track and monitor surgical workflow		Export of documentation to USB stick, USB HDD, DVD/Blu-rayTM burner, network, or PACS
STEP 1 INDIVIDUAL 17:23 17:24	Aktion 1 Aktion 1 Aktion 1 STEP 1 INDIVIDUAL 17:23 17:23 17:23 17:23 18:16	Aktion 1 Aktion 1 Aktion 1 :23 17:23 17:23	STEP 1 INDIVIDUAL Aktion 1 Aktion 1
SYSTEM UTIMELINE		Time stamps on activities and events during procedure	S-CAPE. S-CAPE. S-CAPE. digital health care technologies

OR Video and Medical Device Management

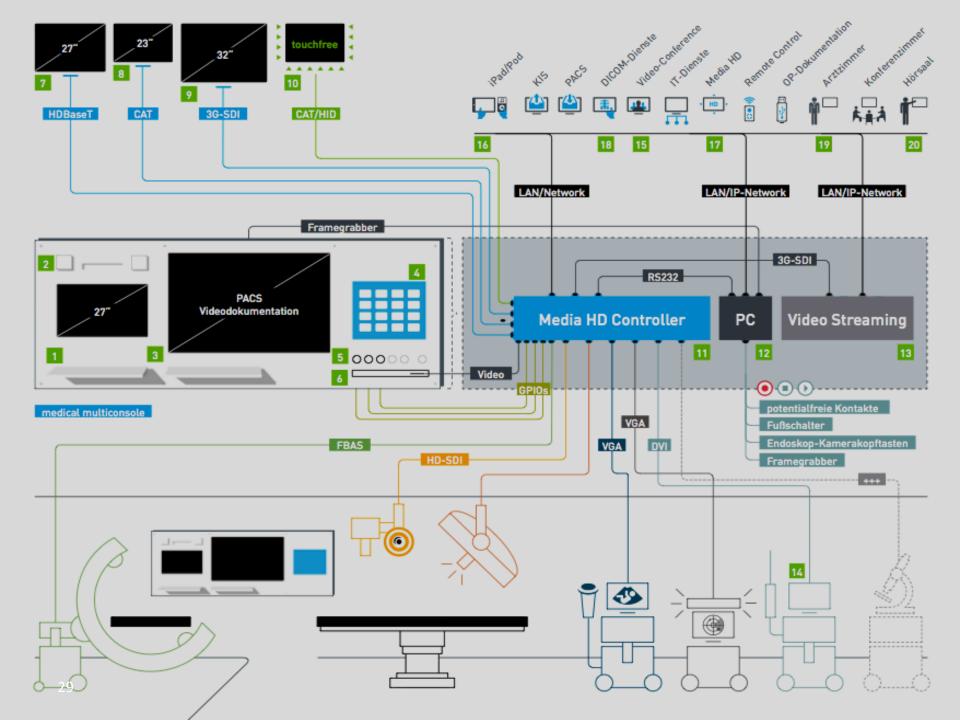
• **OR/Hub**: Surgical Video and Medical Device Management

 Scalable integration and distribution of visual and data signals to enhance easy access and management of key real-time imaging and clinical parameters.

• Key Benefits:

- Maps to individual workflow
- Fully vendor independent
- No extra infrastructure or space needed if via MMC
- Broadcast-quality, DICOM image processing
- 100% real-time
- Minimal cabling length and exposure





Video Management

Intuitive video management interface

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	+ TOUCH FREE DISPLAY HD DISPLAY /***	rec		e video signals.	E		
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How is S-CAPE different from conventional solutions?

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Conventional Solutions

S-CAPE Solutions

Bulky design invading work area	Compact design enhancing work area
One-size fits all suites	Fully customizable from ground-up
No focus on OR integration	Exclusively focused on OR solutions
No IT expertise	State-of-the-art modern IT architecture
Not easy to use	Designed for surgeons and nurses
Not future-proof due to design and lack of vendor neutrality	Fully vendor independent without any lock-in to medical device vendors
Longer OR downtime during installation times	Minimum OR downtime with rapid deployment model

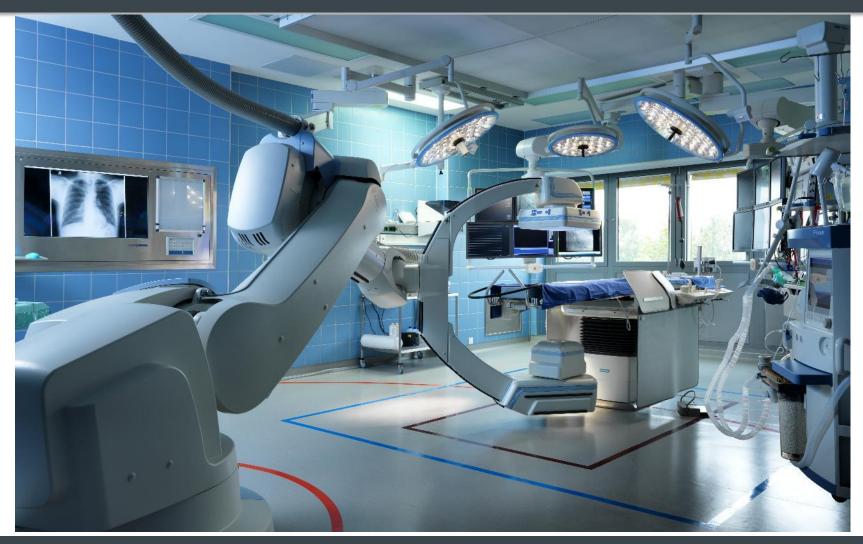


Exemplary integrated OR by S-CAPE (Switzerland)





Exemplary integrated OR by S-CAPE (Germany)





Exemplary integrated OR by S-CAPE (Austria)





Exemplary integrated OR by S-CAPE (Luxembourg)





Exemplary integrated OR by S-CAPE (Germany)





THANK YOU!

Any Questions?

